**TRIAL TACTICS SEMINAR**

**2016**

**(Faculty of Law, University of Maribor)**

By Mr. Ron CORDOVA, Attorney at Law, California, USA

**Day 1** (Tuesday, October 18th, from 15.00 until 18.00)  
  
Early (pre-)preparation of the plaintiff's case:  
(1) Analysing the legal implications of the known, assumed and presumed facts  
(2) Pleading those facts in a coherent, thematic manner to facilitate presentation of a convincing case to the trier-of-fact  
(3) Tasking fact-gathering and other non-juridical aspects of the case to paralegals and investigators  
(4) Researching anticipated legal issues and preparing relevant memoranda  
  
Variations on (1) through (4) in the early preparation of the defendant's case

**Day 2** (Wednesday, October 19th, from 15.00 until 18.00)  
  
Post-filing discovery (to the extent permitted in the forum jurisdiction)  
(1) Interrogatories  
(2) Requests for Admission  
(3) Demands to Produce Documents and Demands to Inspect Places or Things

(4) Depositions of Parties

(5) Depositions of Non-Party Witnesses

(6) Depositions of Experts  
  
Distinctions between the scope of permissible civil discovery and the scope of mandatory criminal discovery

**Day 3** (Thursday, October 20th, from 15.00 until 18.00)  
  
Trial  
  
(1) Selecting a jury (in jurisdictions empaneling lay triers-of-fact)  
(2) Setting the stage for the thematic presentation of your client's case: Opening Statement  
(3) Constructing your client's case before the trier-of-fact:  
Presenting witnesses - in particular order and for particular purpose  
(4) Deconstructing the other side's case:  
Cross-examination of the opposing party's witnesses  
(5) Legal arguments during trial: Motions and Objections  
(6) Opening and Closing Arguments: Weaving together the thematic threads of your client's case